#### Date: 15 September 2005 Initiating Coverage

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YHH PROPERTY BERHAD		Price:	RM 1.28
(YNHPROP)		Market Capitalisation:	RM 443m
		Board:	Main
		Sector:	Properties
Stock Code:	3158	Recommendation:	BUY

Key Stock Statistics				
	2004	2005F		
EPS (sen)	14.9	16.4		
P/E (x)	8.6	7.9		
Dividend/Share (sen, gross)	ross) 10.5			
NTA/Share (RM)	1.13			
pok Value/Share (RM) 1.18		18		
Issued Capital (mil shares)	346.3			
52-weeks Share Price Range RM1.40 (H) - RM1.25		- RM1.25 (L)		
Major Shareholders:	or Shareholders: <u>%</u>			
Dato' Dr Yu Kuan Chon	22.4			

### **Per Share Data**

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Year-end Dec 31	2002	2003	2004	2005F
Book Value (RM)	na	1.11	1.16	1.19
Cash Flow (sen)	na	(0.1)	15.2	16.6
Earnings (sen)	na	(0.8)	14.9	16.4
Dividend (sen)	na	5.0	10.5	11.0
Payout Ratio (%)	na	>100	51.5	51.0
PER (x)	na	>100	8.6	7.8
P/Cash Flow (x)	na	>100	8.4	7.7
P/Book Value (x)	na	1.2	1.2	1.2
Dividend Yield (%)	na	3.9	8.2	8.6
ROE (%)	na	(0.2)	12.6	13.1
Net Gearing (%)	na	23.1	20.3	21.1
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### P&L Analysis (RM mil)

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Year-end Dec 31	2002	2003	2004	2005F
Revenue	na	72.4	99.7	171.9
Operating Profit	na	35.5	53.5	79.1
Depreciation	na	(0.5)	(0.7)	(0.8)
Interest Expenses	na	(5.1)	(3.2)	(4.7)
Pre-tax Profit	na	8.1	51.0	74.7
Effective Tax Rate (%)	na	106.6	24.9	28.0
Net Profit	na	(0.5)	38.3	53.8
Operating Margin (%)	na	49.1	53.6	46.0
Pre-tax Margin (%)	na	11.2	51.2	43.4
Net-Margin (%)	na	(0.7)	38.4	31.3



- YNH Property Berhad (YNH) is one of the smaller property developers that started its property activities in Manjung district in Perak. It has since expanded into high-end residential and commercial projects in the Klang Valley in recent years. It currently has 3 property projects in Kuala Lumpur, namely Lot 163 suites, Radiant Mont' Kiara and Wisma YNH.
- The Group should register EPS growth of 10-15% p.a. in FY2005 and FY2006. In 2005, projects in Perak will be still be the key contributors but projects in Kuala Lumpur will takeover the driver seat in FY2006, contributing as much as 80% of its profits.
- YNH's move into high-end residential and commercial developments in the Klang Valley is not without risks. Its projects are much bigger than its normal undertakings and would not enjoy the privilege of a captive market, which its projects in Manjung flourish on. The mitigating factor is obviously the lower land cost, as YNH bought the land from Danaharta.
- YNH is a BUY on its attractive dividend yields, even though its PERs and price/book are at a slight premium to peers.

PP 12242/4/2005

### Profile

YNH Property Berhad (YNH) took over the listing status of Techno Asia Holdings Bhd (Techno Asia) in a special scheme of arrangement with Danaharta Bhd. It was listed on 9 Dec 2003. The whole corporate exercise involved, amongst others, the following:

- capital reduction and consolidation in Techno Asia,
- share swap of Techno Asia shares with YNH shares on the basis of 1 new YNH share for every 1 consolidated Techno Asia share. This involved issuance of 5.2m new YNH shares,
- acquisitions of 2 major subsidiaries Kar Sin Sdn Bhd and Yu & Sons Sdn Bhd from vendors in return for shares and ICULS of YNH,
- restricted issue of 15m new YNH shares to the Yu family to facilitate payment of RM15m to Techno Asia for the transfer of listing status to YNH,
- sale of Techno Asia to a special purpose vehicle for a nominal value of RM1,
- Offer for sale of by vendors of existing YNH shares to the public and via placement to selected investors

YNH started its property activities in Manjung district in Perak, but has since expanded into Ipoh and Klang Valley in recent years. Since its inception in 1982, it has delivered more than 8,600 units of properties with gross development value of RM800m.

### Substantial Shareholders

The Yu family, the major shareholder, is active in the management of YNH. Dato' Dr. Yu Kuan Chon is the Chairman while his brother Yu Kuan Huat is the Managing Director. Mr Yu Kuan Huat has over 15 years of experience in property development, construction, money lending and aquaculture.

# **Recent Developments**

In 2Q 2005, YNH successfully issued 85m shares at RM1.22 per share to Bumiputera investors, raising its share capital from 261.28m to 346.3m shares @ RM1 par. The proceeds of RM103m have been earmarked for working capital requirements at selected projects, of which RM71m were utilised for Lot 163 Suites, Medan Ipoh, Radiant Kiara (Lot 1889), Medan Bercham and Medan Sejahtara.

# **Earning Outlook**

YNH's pretax profit jumped 61% in 1H05 on a 60% rise in turnover, but EPS grew by a slower 21% due to a larger share base.

YNH should be on track to register EPS growth of 10-15% p.a. in FY2005 and FY2006. In 2005, projects in Perak will still be the key contributors but projects in Kuala Lumpur will takeover the driver seat in FY2006, as they are projected to contribute as much as 80% of group profits with the balance 20% from Perak projects. Unbilled sales for the Group were RM280m as of 30 Jun 2005, mostly from the Perak projects and Lot 163 Suites.

Projects in Perak should generate steady revenues of RM80-100m revenues and RM25m pretax profit per annum. They are mainly in Sitiawan-Manjung-Lumut, Ipoh and Telok Intan.

- Sitiawan-Manjung-Lumut YNH is the largest property developer in the Manjung district, with an estimated market share of 65%-70%. Annual output is about 500 residential units and shop offices, with average selling prices of RM100,000 and RM350,000 per unit. The main project is Manjung Point which is an integrated township comprising more than 10,000 units of residential, commercial, industrial and recreational units worth RM1.5bn over a land area of 782 acres to be developed over 20 years. More than 60% of its buyers are civil servants, mainly from the navy personnel at the nearby Lumut Naval Base. This project clearly enjoys the benefits of a captive market.
- Ipoh This is a commercial development of 450 units of shop offices in Ipoh which is near to the Jaya Jusco, Makro and Tesco malls. The gross development value is approximately RM160m.
- **Telok Intan** This project consists of 36 shop lots with gross development value of RM18m.

YNH currently has 3 property projects in Kuala Lumpur, namely Lot 163 suites, Radiant Mont' Kiara and Wisma YNH.

- Lot 163 Suites It is located in Jalan Perak (next to Wisma Hong Leong) with a gross development value of RM218m and was launched in 3Q 2004. It comprises 310 units of service apartments (450 sf with average selling price of RM800 psf), a retail arcade and a 14-storey office tower. Take-up rate has been an encouraging 70% for the service apartments. The office tower is for sale on an ebloc basis.
- Radiant Mont Kiara This is in the affluent Mont' Kiara area and the project will have 238 units of highend condominiums with a gross development value of RM140m (or an average selling price of RM330 psf). The project is slated for launching in 2006, and will add to earnings in the next 3 years.

• Wisma YNH – This is located next to Shangri-La Hotel Kuala Lumpur and consists of 2 blocks of service apartments as well as a Grade A office block with a gross development value of RM880m. The project is expected to be launched in 2006 and will contribute to profits in the next 7 years.

### Table 1: Property projects

	GDV (RMm)	Туре
Projects in Kuala Lumpur	1238	
<ul> <li>Lot 163 Suites, Jalan Perak</li> </ul>	218	Service apartments, offices, retail mall
<ul> <li>Radiant Kiara, Mont' Kiara</li> </ul>	140	High-end condominium
♦ Wisma YNH	880	Service apartments, offices
Projects in Perak	1678	
<ul> <li>Ipoh projects</li> </ul>	160	Shop-offices
♦ Telok Intan	18	Shop-lots
♦ Manjung	1500	Township development

#### Landbank

YNH Group currently has undeveloped landbank of about 1,100 acres. Most of the land parcels were acquired at relatively low cost, especially the land in Kuala Lumpur and lpoh that were acquired from Danaharta. Consequently, YNH is able to generate higher margins than other developers who have bought their land at market prices. This low land book cost results in our revalued net tangible asset of RM1.69 per share, which is higher than the book NTA of RM1.13 in Jun 2005.

# Table 2: Landbank

(RM psf)	Area (acres)	Acquisition price (RMpsf)	Current price (RMpsf)		
Manjung, Sitiawan	1,000	0.50-1.00	4.00-5.00		
lpoh	30.8	18	45-50		
163 Suites	1.04	444	800		
Radiant Kiara	3.06	66	100		
Wisma YNH	3.0	480	550-600		
Source: YNH					

### Financials

As at 30 Jun 2005, YNH Group had total borrowings of RM108m and cash of RM43m, translating to net gearing of 16%. It is its intention to cap its net gearing at 30%.

Balance Sheet					
Y/E Dec 31	2002	2003	2004		
Total Assets (RMm)	na	447.5	461.1		
Fixed Assets (RMm)	na	117.5	114.5		
Current Assets (RMm)	na	151.8	166.9		
L T Assets (RMm)	na	178.2	179.7		
Current Liabilities (RMm)	na	107.1	111.4		
L T Liabilities (RMm)	na	81.9	46.1		
Share Capital (RMm)	na	232.8	261.3		
Shareholders Funds (RMm)	na	258.4	303.6		

# Dividends

YNH already declared an interim gross dividend of 6 sen in 1H05, translating to a net payout of 56%. The guidance is for a net payout of 50%, translating to a projected gross dividend of 11 sen in FY2005. This will give an attractive gross dividend yield of 8.5%.

### Share buyback

Approval was obtained to buy back up to 10% of its share capital in the annual general meeting on 10 Jun 2005. The maximum amount of funds to be allocated for share buyback shall not exceed the sum of retained profits and/or share premium based on last audited financial statements. As at 31 Dec 2004, the audited retained profits were RM18.1m respectively.

### Risk

YNH's move into high-end residential and commercial developments in the Klang Valley is not without risks. These new projects are a lot bigger and do not enjoy the privilege of a captive market which its projects in Manjung district flourish on. The mitigating factor is obviously its lower land cost, as YNH bought these parcels of land from Danaharta.

### Valuations

YNH is one of the smaller property developers listed on Bursa Malaysia. Although it is trading at higher PERs and price/NTA vis-à-vis other developers, its dividend yield is the highest. We rate YNH a BUY as we believe the stock's attractive dividend yield will lend strong support to the share price.

# **Table 3: Valuations**

	YNH	Asas Dunia	Glomac
Price (RM)	1.28	0.71	1.32
Shares (m)	346.3	191.6	216.9
Market cap (RMm)	443	136	286
EPS (sen)	16.4	5.4	21.0
PER (x)	7.8	13.1	6.3
Dividend (sen)	11.0	4.0	9.0
Dividend yield (%)	8.6	5.6	6.8
Book NTA (RM/s)	1.13	1.72	1.60
Price/NTA (x)	1.13	0.41	0.83
Revalued NTA (RM/s)	1.69	2.25	2.18
Price/RNTA (x)	0.76	0.32	0.61
Net debt (RMm)	65.1	-13.6	95.5
Net gearing (%)	17%	-4%	27%

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